

**FEMBA
Management 695**

**Final Exam
Assigned May 18, 2002**

Answer all four questions below. Do not spend more than a total of five hours on this exam, at home, making use of all the class materials (including the book). Answers should be concise, well-written, typed, double-spaced, one-inch margins on 8 1/2 x 11 inch paper with 12 to 14 point type in upper/lower case. (You do not have to repeat the questions with your answers.) A maximum of four pages, one page per question, is permitted – not including a cover page that includes your name. Show **DEEP SCHEMAS** in your responses!

1. Why is it so important to confront the attachment of the ego to the body – in particular, the ultimate encounter with the death of the body – when considering what it means for people to become fully human and thus to fully contribute to a quantum organization?
2. Why is it so important to recognize the many other attachments of the ego – specifically, to jobs, roles, titles, functions, departments, locations, wealth, and familiar practices – when considering the transformation of dysfunctional organizations to more adaptive/healthier organizations?
3. How can the holistic set of eight tracks (including the sequence) help you to determine whether any proposed change initiative is likely to improve the long-term performance of an organization and enhance the personal fulfillment of its members? How do the eight tracks promote conscious living in today's high-pressure, multi-stakeholder organizations?
4. For as long as your body provides a vehicle for your journey through life, how will you (1) stay awake and (2) become even more conscious and enlightened about WHO YOU ARE? In other words, how will you ensure that you will make the most informed and valuable choices for yourself, your loved ones, your organizations, and the world?

MAIL one hard copy of your **FINAL EXAM** and one hard copy of your **FINAL PROJECT** to the address below -- **to arrive on or before JUNE 1, 2002.**

In the same package, also include any revised Mid-Term Exam and Mid-Term Project – including your original submission with my comments.

IN THIS SAME PACKAGE, PLEASE INCLUDE A SELF-ADDRESSED, STAMPED ENVELOPE (OF SUITABLE SIZE) SO I CAN RETURN ALL YOUR PAPERS!

Ralph H. Kilmann
One Suprema Drive
Newport Coast, CA 92657